Silent Auction Navigator Tool kit

Created by: Nichole Sargent

Silent Auction Chair Notebook

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Region One Silent Auction Chair Person Job Description

NESAR, Inc. (New England Special Activities Resources) NESAR, Inc. is a not-for-profit organization that was established within the Region in 1990 to help facilitate the delivery of services to people with special needs. NESAR continues to fulfill this mission today. This organization compliments our NARHA Region structure, providing us with additional opportunities for communication and working together as a Region. The NESAR, Inc. Board is made up of a President, Vice President, Secretary and Treasurer (the officers) and the NARHA State Chairpersons (the directors). The NARHA Region 1 Rep has also held the position of NESAR President to provide continuity and consistency to the Region.

NARHA Mission NARHA changes and enriches lives by promoting excellence in equine assisted activities. Since 1969, the NARHA has provided Equine Assisted Activity and Therapy (EAAT) programs in the United States and Canada through its network of nearly 800 member centers. Each year, dozens of new centers initiate new programs and more than 42,000 individuals with special needs benefit from activities which include therapeutic riding, hippotherapy, equine facilitated psychotherapy and learning, driving, interactive vaulting and competition.

Job Description:

The Silent Auction Chair Person is responsible for working with NESAR Board Members, Region One Conference Committee Members and the community to identify and produce donations for the Silent Auction and coordinate the event on the designated dates of the auction.

Responsibilities Include:

- ★ Scheduling and/or attending meetings, sending memo's/reminders to members
- ★ Following up with committee members to procure of auction items
- ★ Completion of donation forms and maintaining records of donated items
- ★ Coordinating correspondence materials, acknowledgment letters, etc.
- ★ Working with other volunteers and committee members to prepare for success of the silent auction
- ★ Organizing auction on the day of the event
- ★ Collecting data and summarizing silent auction winners to announce at Annual Dinner
- ★ Break down and Clean up of Silent Auction
- ★ Rendering funds to treasurer

Skills Required:

- ★ Good communication and people skills a must
- ★ Ability to work independently and as part of a team
- ★ Good organizational skills
- ★ Ability to set agendas and Facilitate meetings
- ★ Ability to work with diverse group of people in diplomatic manner
- ★ Computer skills to create form and send documents email, networking, etc.

Commitment:

- ★ This project requires approximately a seven month commitment beginning in August until the event in April and closing the Auction in May.
- ★ It will require about 5 to 10 hours a week, with more time needed as the event draws near.
- ★ Commuting every year, the venue changes through out the Region in different States this requires traveling to different states and lodging in hotels.

Tenure:

★ This position is held for as long as the person so desires, as long as the job requirements are being met, or until removed for failure to meet requirements of job duties.

Signature of Silent Auction Chair	Date	
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	<u> </u>	
Signature of Region # 1 Representative	Date	

Region One Silent Auction Volunteers

NESAR, Inc. (New England Special Activities Resources) NESAR, Inc. is a not-for-profit organization that was established within the Region in 1990 to help facilitate the delivery of services to people with special needs. NESAR continues to fulfill this mission today. This organization compliments our NARHA Region structure, providing us with additional opportunities for communication and working together as a Region. The NESAR, Inc. Board is made up of a President, Vice President, Secretary and Treasurer (the officers) and the NARHA State Chairpersons (the directors). The NARHA Region I Rep has also held the position of NESAR President to provide continuity and consistency to the Region.

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Silent Auction Volunteers:

Volunteers are always needed and welcomed to support The Region One Silent Auction! There are many opportunities for involvement in the success of the Silent Auction.

Volunteer opportunities:

- ★ Item Solicitation:
 - o As a solicitation volunteer you would ask companies and individuals to contribute items.
- ★ Party Favor:
 - o Help plan or brainstorm games for the live auction at the conference banquet or solicit large ticket items for a live auction. Be the host of the live auction or games.
- ★ Set Up & Display:
 - A volunteer that supports Set Up, would be working with the vision of the Silent Auction Chair to set up tables, chairs, the displays and decorations in the room or area being used for the auction site.
 - This position may require being able to lift, stoop and bend.
- **★** Item Security:
 - o The volunteer will maintain the room during open hours to secure and safeguard the auction items.
- ★ Greeter:
 - o Is the volunteer that also helps maintain security of the auction items, but also can support questions people may have regarding the purpose of the Silent Auction, how to complete the forms, when people are notified of winnings etc.
 - This position requires knowledge of NESAR, NARHA and Silent Auction purpose.
- ★ Banker:

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- The banker is critical the night the auction closes. The banker assists with check out, filing and cashiering.
 - This person must be able to multitask, work under pressure and must be good with money.
- * Runner:
 - During the banquet we need trust worthy people to take (bid slips) or cash from people and submit the cash to the Silent Auction Chair Person immediately after the event and/or activity.
- ★ Closer:
 - The closers support the Silent Auction Chair during closing of the Silent Auction. They also ensure the last bids are highlighted appropriately.
- ★ Clean up:
 - Volunteers are always needed to support folks after the banquet to carry items out to their vehicles; it is nice to have representatives to support them with their items.
 - o Volunteers to stay behind and support the Silent Auction Chair to pack up and break down displays, table clothes, etc.
 - This position requires being able to lift, stoop and bend.
- **★** Office Assistant:
 - The office assistant support the Silent Auction Chair with filing, bookkeeping, data entry, mailings, copying and faxing.
 - This is most critical during Set Up & closing of the Silent Auction.
 - Must have experience with basic computer skills, excel and knowledge of office equipment

Skills Required:

- ★ Good communication and people skills a must
- ★ Ability to work as part of a team
- ★ Ability to follow direction
- ★ Ability to have fun a MUST!

Signature of Volunteer	Date
Signature of Silent Auction Chair	Date
Signature of Region One Representative	Date

No one who achieves success does so without acknowledging the help of others. The wise and confident acknowledge this help with gratitude. ~Author Unknown

Silent Auction Rules and Regulations

Rules and Regulations are still in progress and being worked on currently by the Silent Auction Chair This is just a Sample of Rules and Regulations!

Bidding:

- ★ Each silent auction item has a Bid Sheet placed in front of it.
- The minimum starting bid is listed on the top line of the Bid Sheet
- ★ To Place a bid:
 - ★ Legibly print your name
 - ★ Legibly print your bid amount
 - Indicate your bid in the space provided in the bidding row.
 - All new bids MUST be higher than the previous bid
 - All bids must be an even <u>dollar</u> amount.
 - Any omitted information will make your bid invalid
- ★ Bidders are responsible for paying for ALL auction items which you win. There are NO Exceptions!

Closing Bids:

- ★ Participants will be notified in increments of the Silent Auction Closing.
- ★ Any bids placed after this time will be invalid.
- ★ The highest bid at the close of the auction will represent the winning bid.
 - In the event of a dispute:
 - The Silent Auction Chair shall have final authority and will determine the winning bidders.

Claiming you winnings:

- ★ At the close of the Silent Auction a Bid Summary Sheet is dispersed.
 - Depending on the venue:
 - You can collect your items then pay
 - Pay and be handed your items
- ★ Winning bidders are responsible for packing and transporting their items home.
- ★ Unless otherwise stated, all auction items and services must be used within the expiration date identified.

Paying for you winnings:

- ★ Payments must be made immediately as you claim you item.
 - Check:
 - Made payable to: <u>NESAR</u>
 - Cash:
 - There is a cash box provided to the Silent Auction Chair.
 - Participants are free to pay with cash and receive adequate change in return.
 - Credit Cards:
 - Are only used when the Host Facility has the ability to process Credit Cards.
 - o If the Host Facility has this ability it must be predetermined with the Silent Auction Chair and Region Representative and it must be agreed that the Host Facility will reimburse the Silent Auction for all transactions made.
- * Any bidder not making arrangements for payment in full upon closing of the auction will forfeit the right to purchase the item(s) at the discretion of the Silent Auction Chair and Region Representative.
 - ★ The Next Bidder in-line for the item will be offered the opportunity to purchase the item.
 ★ If the item goes un-purchased it will be used at the following years Silent Auction.
- If the item goes un-purchased it will be used at the

Restrictions:

- ★ All sales are final!
- \star All items are sold "AS IS" there is no guarantee or warranty
- ★ Items may have restrictions, read descriptions carefully.
- * Unless specified, most auction items should be used within one year of the date of the auction.
- ★ Tickets, Events, Trips, Hotels or Services:
 - Be aware these may be subject to conditions set by the donor.
 - There may be pre-set dates or times to adhere to.
 - We are not responsible for any omitted information not indicated by the donor.
 - The Silent Auction Chair will attempt to provide a description of services and contact information at the Auction. However it is your responsibility to be sure to contact the donor to make arrangements.
- ★ Gift Certificates:
 - Will not be replaced if stolen or lost

State Baskets:

- ★ Donating to the State Basket is a great way to get involved.
- ★ Participants are encouraged to bring items to donate to state baskets.
 - The contents of State Baskets may be looked at.
 - DO NOT remove contents from State Baskets.
 - There is a State Basket Form with a complete list of the items donated. You may seek the assistance if Auction Staff for further assistance.

Tax Deduction:

- ★ NESAR and NARHA are tax-exempt 501(c)-(3) organizations.
- ★ NARHA is a tax-exempt 501©-(3) organization and did not provide any goods or services in consideration in whole or in part, for this contribution.
- ★ Donations made through the auction are tax deductible. Consult with your tax advisor for specific information.

Our Donors:

★ The Region #1 Conference Committee, NESAR Board and Silent Auction Chair are very grateful to the many donors or services and array of contributions made each year to our benefit auction.

Silent Auction Expense Tracking

Date	Description	Supplies	Mailings	Other	Deposits	Total
						_
				Subtotal		
				Less Cash R	eceived	
					Out of Pocket	
				Total		
						l

	Silent Auction Information	
Items Collected (year)	Estimated Values	Total Received

Silent Auction State Basket Participation			
Items Collected (year) Estimated Values Total Received			

NARHA Region #1 Donation Form				
Donors Information: for gratitude and recording purposes only				
Donor Name:				
Address:			City:	
State:		Zip Code:		Phone:
Email Address: (Optional)				
Item Information:				
Item Description:				
Estimate Value:		ium Bid: ium Bid Required?	Yes or No	Do you require a receipt for item(s): Yes or No
Item Description:				
Estimate Value:		um Bid: um Bid Required?	Yes or □No	Do you require a receipt for item(s): Yes or No
Item Description:				
Estimate Value:			Do you require a receipt for item(s): Yes or No	
Item Description:				
Estimate Value:			Do you require a receipt for item(s): Yes or No	
Item Description:				
Estimate Value:	Minimum Bid:			Do you require a receipt for item(s):
	Minim	um Bid Required?	Yes or No	Yes or No
Item Description:				
Estimate Value:			Do you require a receipt for item(s):	
		um Bid Required?	Yes or No	Yes or No
This Section is for Office Use On	ly:			
Notes of Interest:			Silent Aucti Gift for Doc Live Auction Heads or Ta Other:	or Prize: n:
			Acknowledgen	nent Sent Date:

NARHA Region #1 Silent Auction Bid Sheets		
Ttom ##• Entered on Bid Summary Sh		
Item #:	☐Yes or ☐ No ☐Initials	
Item Description:		
Donated by:	Minimum Bid: \$	
Bidders Name:	Bid Amount:	
NARHA Region #1 Silent Au	action Receipt	

Bidder	rs Name:	
Item #(s)	Item Description	Amount
	Total Amount	\$
Paid in Full:		
☐ Cash ☐ Credit Card		
☐ Check #:		

Silent Auction Notebook Table of Contents

- 1. Donation Forms
- 2. Bid Summary Form
- 3. A-Z Closing Silent Auction Receipt Forms
- 4. Other
- 5. Suggestions and Comments

Silent Auction Checklist

Supplies Checklist	Silent Auction Paperwork How-to	
Tables	Have contributor complete top half of the	
Provided hotel Center Other:	Silent Auction Donation Form (Remember: Big Thank You's!)	
Table Clothes	You complete second half of the	
Provided hotel Center Other:	Silent Auction Donation Form	
☐ Pens		
Stickers Markers	Then fill in the top half of the <u>Silent Auction Bid Sheet</u>	
☐Markers ☐Candy	Enter information on <u>Bid Summary Sheet</u>	
☐Calculator	or Computer Program (right protected only for permitted users)	
Scissors	□Number and Sticker the item	
	a. Ensure proper # matches	
Duct Tape	b. Ensure # is in order	
Sticky Notes	Place Completed Silent Auction Bid Sheet on table with	
☐Ribbon/Clips	donated item.	
□Colored Paper		
Paper		
Safe deposit box		
Money envelope		
Paper Cutter		
Set-Up	Closing Auction Bids (for SA Chair & designated volunteer only)	
Collect items		
\square Set up tables and display		
a. Table clothes	Announce the end to bids	
b. Picture frame h	nolders Draw a line through all open bid space	
c. Candy/fruit dis	hes Highlight the last bid name and amount	
d. Pens Enter the information onto the Bid Summary Sheet		
Lay out empty bid sheet:		
	Start lying out items for display Make copies of the <u>Bid Summary Sheets</u> to be	
purposes	dispersed at Banquet	
	Open Auction for folks to pay for items	
	☐Support folks with their purchases	
Clean Up		
Once items are all acco	unted for place paper work in designated file for SA Chair	
Clean up Silent Auction Area		
\square Any left over items will be	e used for the next Silent Auction or raffled at the dinner	
All funds are rendered to the Region #1 Rep or NESAR Treasurer		
	rentory List to ensure all items are returned and packed	
accordingly	errory bis to erisere an nerric are reterrited and packed	
accordingly	Congratulations you did it!	
Congrationalions you and it:		
	Administrative Duties	
File and date:		
	Cards or Letters to donors	
Add Silent Auction Acknowledgment of Auction Donation Receipt in Card and Mail		
— ·		
Complete Thank you Cards for Volunteers too! © and mail		